



## NATIVE PLANT WHOLESALE POLICIES

### Wholesale Pricing Terms & Conditions:

- Available to businesses, non-profits, agencies, municipalities, and folks in the plant trade.
- Must have a WA State business license (UBI) or federal employer identification number (FEIN).
- Must have a reseller's permit for tax-exempt sales.
- Order minimum of \$100. Orders under this amount may be purchased at retail pricing through our Farm Stand. The Farm Stand's hours are on our website.
- Volume discounts are available for larger quantities of one species/size:
  - 500+ 10% off price per plant
  - 1000+ 15% off price per plant
- Delivery is available for orders over \$500. Delivery charge is \$100 within a 20-mile radius of Oxbow or \$150 within a 20-40-mile radius. Delivery not available over a 40-mile radius, or on any routes that require a ferry.
- A 25% non-refundable deposit is required on contracts/pre-orders for plants to be ready more than 6 months in the future.
- A 15% cancellation/restocking fee will be charged for confirmed orders cancelled by the customer (won't apply if the deposit has been paid).

### Wholesale Process:

- Please email us a plant list with the timeframe you wish to pick-up/deliver the plants, and we will reply with a quote. From there, we can build/change your order, and agree upon a pick-up/delivery date.
- Quotes must be confirmed within one week, or the plants will be freed up for sale to other customers.
- Payment is due at pickup/delivery.
- Pickup can be done by appointment, M-F, between 8-4. At least 24-hours-notice is required, more notice may be required for larger orders.

### Warranty:

We guarantee that plants leaving our nursery are healthy and meet our high-quality standards. Due to many variables beyond our control, we are unable to guarantee plant survival after leaving our care. If plant quality is in question, we will review claims reported within 30 days, provided the plants are returned. Replacement or nursery credit will be given based on our review, up to the original purchase price.