



NATIVE PLANT WHOLESALE POLICIES

Wholesale Pricing Terms & Conditions:

- Available to businesses, non-profits, agencies, municipalities, and folks in the plant trade.
- Must have a WA State business license (UBI) or federal employer identification number (FEIN).
- Must have a reseller's permit for tax-exempt sales.
- Order minimum of \$100. Orders under this amount may be purchased at retail pricing through our Farm Stand.
- Volume discounts are available for larger quantities of one species/size:
1000+ 10% off price per plant
- Delivery is available for orders over \$500. Delivery charge is \$100 within a 20-mile radius of Oxbow or \$150 within a 20-40-mile radius of Oxbow. Delivery not available over a 40-mile radius, or on any routes that require a ferry.
- A 25% non-refundable deposit is required on contracts/pre-orders for plants to be ready more than 6 months in the future.
- A 15% cancellation/restocking fee will be charged for confirmed orders cancelled by the customer (won't apply if the deposit has been paid).

Wholesale Process:

- Please email us a plant list with the date you wish to pick-up/deliver the plants, and we will reply with a quote. From there, we can build/change your order, and agree upon a pick-up/delivery date.
- Quotes must be confirmed within one week's time, or the plants will be freed up to sell to other customers.
- Payment is due at the time of pick-up or delivery and can be paid either with a check or through credit card payment online. Credit card payments will incur a 2.5% service fee plus \$0.30.
- Pickup can be done by appointment, M-F, between 8-4. At least 24-hours-notice is required, more notice may be required for larger orders.

Custom and Pre-Orders:

Because of the unpredictable nature of growing plants, we are not able to guarantee that we will be able to fulfill your pre-order with the requested quantity of plants. We always grow more plants than are necessary to account for any losses that may occur, but even then, there are factors that can influence the total quantities we have available. We will communicate with you as soon as we know that this is going to be the case to give you as much heads-up time as possible.

Warranty:

We guarantee that plants leaving our nursery are healthy and meet our high-quality standards. Due to many variables beyond our control, we are unable to guarantee plant survival after leaving our care. If plant quality is in question, we will review claims reported within 30 days, provided the plants are returned. Replacement or nursery credit will be given based on our review, up to the original purchase price.